

**PERFORMANCE SCORECARD
DBP DATA CENTER, INC.
2018**

		Component		
		Formula	Weight	Rating System
RS AND SOCIAL IMPACT	SO 1	To Provide Quality and Timely IT Services to Priority Areas to Support their Business		
	SM 1	Number of new projects	Absolute number of signed Memorandum of Agreement (MOA) or Notice of Award (NOA) 20%	Actual/Target x Weight

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STAKEHOLDER	SM 2	Percentage of Satisfied Customer	Number of respondents with Satisfactory Rating / Total number of respondents	10%	(Actual/Target) x Weight 0%= If less than 80%
	SO 2	To Generate Revenues to Support its Own Operation and Provide Returns of Invest			
FINANCIAL	SM 3	Value of services	Absolute Year-End Amount of Gross Revenue	20%	(Actual/Target) x Weight Below P106.47 Million = 0%

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	SM 4	Net Income After Tax (NIAT)	Absolute Year-End Amount of NIAT	10%	(Actual/Target) x Weight 0% = If less than

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INTERNAL PROCESS	SO 3	To Adapt ISO Requirements and Certifications			
	SM 5	ISO Certification 9001:2015 Aligned QMS Established	Actual accomplishment	10%	All or Nothing
	SO 4	Efficient Delivery of Services			
	SM 6	Percentage of Deliverables Completed	Number of Accomplished Milestone per Contract/Total Deliverables	10%	(Actual/Target) x Weight
	SO 5	Continuous Research & Development thru Delivery of New Solutions and Applicatic			

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	SM 7	No. of Solutions Implemented	Number of Solutions Approved by the Board with Signed Contract	10%	All or Nothing

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	SO 6	Empowered Professional Workforce		

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LEARNING AND GROWTH				
	SM 8	Percentage of Employees Meeting Required Competencies	Actual accomplishment	10%

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	Total Weight	100%	

**** 36% of BTr1 project milestones done in last quarter of 2017

Certified Correct:

GINA A. GONZALES

Head, Operation

Date

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Annual Target	Accomplishment	
2018	1Q 2018	2Q 2018

ss Operations

9 signed MOA / NOA	3 signed MOA (Dr. Jose N. Rodriguez Memorial Hospital/Bureau of Treasury-Panay/TIEZA)	3 signed MOA (Eastern Visayas Regional Medical Center/PITC/Food and Drug Administration)
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Annual Target	Accomplishment	
2018	1Q 2018	2Q 2018
90%	survey will be done after Dec. 31, 2018	survey will be done after Dec. 31, 2018

ments to the Stockholders

P147.63 Million	P30.59 Million	P25.17 Million
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Annual Target	Accomplishment	
2018	1Q 2018	2Q 2018
P3.64 Million	P2.44 Million	P0.08 Million

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Annual Target	Accomplishment	
2018	1Q 2018	2Q 2018

Attain ISO 9001-2015 Certification	Readiness preparation for certification on-going	Readiness preparation for certification on-going
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100% of project deliverables completed within the set timelines	BTr 1 = 13% ***	BTr 1 = 18%
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Annual Target	Accomplishment	
2018	1Q 2018	2Q 2018
2	conceptualization of application for development	application for development identification stage

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Annual Target	Accomplishment	
2018	1Q 2018	2Q 2018

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Annual Target	Accomplishment	
2018	1Q 2018	2Q 2018
Board-approved Competency Model for Implementation in 2019 Competency Model shall include the following: 1. Competency Catalogue 2. Competency Framework 3. Competency Tables. 4. Competency Matrix. 5. Position Profiles. 6. Competency Based Job Description	Competency Framework	Competency Framework

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Annual Target	Accomplishment	
2018	1Q 2018	2Q 2018

MARCO A. USTARIS

Division Head, Human Resource

Date



